

The top 10 realty books of the year

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Abstract:

- *"Real Estate a la Carte,"* By Julie Garton-Good (Dearborn-Kaplan Publishing Co., Chicago), \$17.95, 250 pages. Aimed primarily at home sellers, but also highly useful for home buyers, this unique book explains how sellers and buyers can purchase just the reduced-cost professional services they need from real estate brokers. The highly respected author, a realty broker in three states, explains why savvy agents should offer fee-for-services to buyers and sellers who want less than full service.

Full Text:

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Today we honor the top 10 real estate books of 2001. All of these books received favorable reviews. Each book is available in stock or by special order at better bookstores, public libraries and www.amazon.com. Here is my list:

- "Home Buying For Dummies," second edition, by Eric Tyson and Ray Brown (Hungry Minds Inc., New York), \$21.99, 306 pages. This "fun read" book for home buyers includes the important essentials, laced with humor and advice. The new material on Internet resources updates this classic "how to buy a home" book. Of the many books on this topic, this is by far the best.

- "Real Estate a la Carte," By Julie Garton-Good (Dearborn-Kaplan Publishing Co., Chicago), \$17.95, 250 pages. Aimed primarily at home sellers, but also highly useful for home buyers, this unique book explains how sellers and buyers can purchase just the reduced-cost professional services they need from real estate brokers. The highly respected author, a realty broker in three states, explains why savvy agents should offer fee-for-services to buyers and sellers who want less than full service.

- "How to Sell Your Home Without a Broker," third edition, by Bill Carey, Chantal Howell Carey and Suzanne Kiffmann (John Wiley and Sons, New York), \$19.95, 160 pages. Real estate agents have nothing to fear from this book. They should give a copy to every "for-sale- by-owner." It carefully details all the work do-it-yourself home sellers should anticipate. Most will give up and realize the benefits of an agent.

- "How to Get the Best Home Loan," second edition, by W. Frazier Bell (John Wiley and Sons, New York), \$16.95, 200 pages. This superb book explains how to locate the best home loan for your situation. From a mortgage banker's viewpoint, it emphasizes how some lenders take advantage of borrowers. The author reveals lenders' dirty little secrets so borrowers won't get ripped off.

- "Find It, Buy It, Fix It," second edition, by Robert Irwin (Dearborn-Kaplan Publishing Co., Chicago), \$15.95, 198 pages. Whether you want to buy your first home or an investment property, this book explains the pros and cons of buying profitable residential property that needs fix-up work. The prolific real estate author shares his many personal experiences.

- "Investing in Real Estate," third edition, by Andrew McLean and Gary W. Eldred (John Wiley and Sons, New York), \$19.95, 308 pages. This is the best of the 2001 real estate books for investors. It explains all the basics and is filled with many personal examples, emphasizing how to profit by acquiring profitable properties.

- "Property Management for Dummies," by Robert Griswold (Hungry Minds Inc., New York), \$21.99, 336 pages. Whether you own or are thinking of acquiring rental property, this great book explains professional property management techniques. Written by a "pro" with more than 20 years' experience managing more than 600 properties and more than 35,000 rentals, the author shares practical advice.

- "Flipping Properties," by William Bronchick and Robert Dahlstorm (Dearborn-Kaplan Publishing Co., Chicago), \$18.95, 154 pages. This unusual realty investment book recommends "flip and grow rich." It is about acquiring investment property at below-market prices, quickly fixing it up and then profitably reselling.

- "Neighbor Law," fourth edition, by Cora Jordan (Nolo Press, Berkeley, Calif.), \$26.95, 254 pages. Whether you own a house, condo or rental property, this invaluable book answers virtually every question regarding fences, trees, boundaries, noises and other neighbor problems. This detailed "how-to" book explains practical and legal methods for

resolving neighbor problems.

- "Landlording," ninth edition, by Leigh Robinson (Express Publishing Co., El Cerrito, Calif.), \$27.95, 375 pages. This best-selling property management book is in a new format and includes fresh material on how to manage real estate using computers.

Sub Title: [North Sports Final , C Edition]

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